

2016 January Order Letter

Date: Sunday, January 17, 2016 at 2:50 PM

To: SNAKE RIVER FARM <Tom@snakeriverfarmmn.com>

Subject: It is Time for Your 2016 Order

Dear Friends, Neighbors and Customers

This letter is mostly about 2016 orders.

Gail and I will be on the road again for the National Bison Conference in Denver.

I will do my best to respond each evening to your orders and questions.

I just finished setting out a supply of hay for the bison, beef and horse herds

The wind chill on the open tractor felt like 40 below.

The buffalo could not care less.

The horses are standing, dozing in the sun. They look as though they are working on their tans.

Minnesota winters are pleasant if you can spend the time hanging out with your friends, eating good food and wearing a fine coat.

An eagle perched in a dead elm over the chicken pasture this morning.

That pasture is empty, white and rock hard.

I suppose eagles can dream too.

This letter has three attachments.

One is the primary 2016 order letter. You need to read that.

A second is a letter from Sarah for those of you who order lamb.

The third is titled 2016 INTRODUCTORY LETTER. That third letter is targeted to new customers.

It might be good for long term customers to re read. I am not a big fan of "mission" or "vision" statements but the letter has a list of Goals that I wrote many years ago.

The Goals remind me that our animals and the land come first.

That matters.

Not just annually, but every day.

Clear values make a lot of decisions simple.

Please read the attachments, consider your needs and email your order.

Speaking of clear values, last week we stopped in Ohio to visit Pioneer Equipment and Lehman's Hardware.

Pioneer is a small Amish company that produces most of the "new" horse drawn machinery in this country. I have been buying from them occasionally for 25 years.

Lehman's is the largest supplier of "traditional" tools, farm and household items.

You can Google Lehman's and see their catalogue.

Pioneer has only an indirect internet presence. They are Amish and reluctant to use the internet.

If I have time I will write a little about them, especially Pioneer.

Keep warm.

Tom